

Jul 13, 2020

██████████ Amanda Richardson; ██████████ Pat Boyd



██████████ Amanda Richardson 7/13/2020 9:46:10 PM



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<https://www.justice.gov/usao-nj/press-release/file/1293216/download>

██████████ Amanda Richardson 7/13/2020 9:46:10 PM

This is the DOJ article

██████████ Amanda Richardson 7/13/2020 9:46:15 PM

This makes me so nervous. It specifically lists pharma sales

Amanda Richardson 7/13/2020 9:46:43 PM

I'm meeting him tomorrow but in 2014 he was still with express scripts

Pat Boyd 7/13/2020 9:49:36 PM

I'll get the juice but he owned a pharmacy with Chad during the same period.

Pat Boyd 7/13/2020 9:49:56 PM

We dealt with this before, with Andrew Fischer. You can't mess with Tricare. Andrew was also a marketer for a pharmacy group, DOJ indicted him for tricare fraud dating back to 2015, even though he had since moved on. He is now awaiting sentencing.

Amanda Richardson 7/13/2020 9:51:02 PM

Could be a good time to bring reps in-house and dump pharma sales name

Pat Boyd 7/13/2020 9:51:46 PM

Yes

Amanda Richardson 7/13/2020 9:52:10 PM

It all has to be cleaned. Is his name on Safeway?

Amanda Richardson 7/13/2020 9:52:21 PM

His name is only in a holding Llc

Pat Boyd 7/13/2020 9:52:39 PM

It's one thing if it's a random state suit or something small, but an actual DOJ indictment is trouble for everyone connected

Amanda Richardson 7/13/2020 9:52:56 PM

I like Adam, but this is just something that's hard to come back from. And if Brian Harris knows, everyone will know

Amanda Richardson 7/13/2020 9:53:45 PM

Oh for sure

Pat Boyd 7/13/2020 9:54:14 PM

I feel so bad for Charlie, what a shit storm when he goes on vacation

Amanda Richardson 7/13/2020 9:54:39 PM

We out all these people under us, they know us now and Adam can step in to the shadows and handle what he needs to

Pat Boyd 7/13/2020 9:54:44 PM

He doesn't know yet I don't think

Pat Boyd 7/13/2020 9:54:52 PM

Probably not

Amanda Richardson 7/13/2020 9:54:58 PM

I'm just waiting for Coney to text me

Amanda Richardson 7/13/2020 9:55:04 PM

We're meeting Adam in Delaware at 9

Pat Boyd 7/13/2020 9:55:09 PM

Oh that's definitely coming lol

Pat Boyd 7/13/2020 9:55:18 PM

Oh for sure, he's always on top of this stuff, I swear he set up google alerts for DOJ pharma indictments

Amanda Richardson 7/13/2020 9:55:42 PM

This stuff just worries me so much, mainly cause we've dealt with so many people who have been indicted. And it's scary

Amanda Richardson 7/13/2020 9:56:33 PM

Just need to make sure that we go talk to vendors as the face ASAP

Pat Boyd 7/13/2020 9:56:35 PM

It's non stop

Pat Boyd 7/13/2020 9:56:44 PM

And this timing is terrible with hiv

Pat Boyd 7/13/2020 9:56:50 PM

I was just about to bring that up

Amanda Richardson 7/13/2020 9:56:58 PM

Also all of these 'brokers' we need names

Amanda Richardson 7/13/2020 9:57:12 PM

Yes

Pat Boyd 7/13/2020 9:57:30 PM

I know the hiv guys pretty well

Pat Boyd 7/13/2020 9:57:38 PM

Okay good

Amanda Richardson 7/13/2020 9:57:44 PM

Yeah you have to

Amanda Richardson 7/13/2020 10:03:54 PM

After we worked with so many shady characters we completely go rid of any broker relationships

Amanda Richardson 7/13/2020 9:58:27 PM

Also contracts with outside reps that protect that company

Amanda Richardson 7/13/2020 9:58:46 PM

I just went through this

Pat Boyd 7/13/2020 9:58:57 PM

Just because they're 1099 doesn't mean they can say things the company doesn't represent

Amanda Richardson 7/13/2020 9:59:17 PM

It's 100% when he was given a pharmacy to run after express scripts went down.

Pat Boyd 7/13/2020 9:59:19 PM

He's brought this up a lot to us just didn't know it had gotten this far

Pat Boyd 7/13/2020 9:59:33 PM

If the indictment was published he had to have known a while ago something was up

Amanda Richardson 7/13/2020 9:59:56 PM

People from the past we're getting calls, things were getting looked into

Amanda Richardson 7/13/2020 10:00:23 PM

and the dollar amount of accused kickbacks are minuscule!

Pat Boyd 7/13/2020 10:00:31 PM

10k?

Pat Boyd 7/13/2020 10:00:37 PM

I mean i know Ryan Hilton stoke millions

Pat Boyd 7/13/2020 10:00:50 PM

Oh I know, there's worse people out there

Amanda Richardson 7/13/2020 10:02:44 PM

I'm leaving here at 7:30, meeting charlie and him near where are beach house is so I'll know a lot more tomorrow.

Pat Boyd 7/13/2020 10:02:55 PM

If they have emails though and proof of funds moving then they'll go after them for mail fraud and all kinds of stuff

Amanda Richardson 7/13/2020 10:03:18 PM

If it comes up anywhere tomorrow I'd just say that was a different life and he's been dealing with it for 6 years

Pat Boyd 7/13/2020 10:03:25 PM

Yeah i still like the plan of dumping pharma sales

Pat Boyd 7/13/2020 10:03:47 PM

We contract direct

Pat Boyd 7/13/2020 10:03:54 PM

It's for the best

Pat Boyd 7/13/2020 10 03 57 PM

They're specifically listed in the indictment

Amanda Richardson 7/13/2020 10:04:09 PM

I'll have him assign me the rights or whatever we need to do.

Pat Boyd 7/13/2020 10 04 31 PM

He's not on safe chain or Safeway directly

Pat Boyd 7/13/2020 10:04:40 PM

Oh course it's different now, Andrew Fisher was doing something totally different and started a company with Nicolette and another dude

Amanda Richardson 7/13/2020 10:04:51 PM

Then the indictment came out, which also prevented him from working in healthcare until the suit was resolved, he refused and they have to shut down the company

Amanda Richardson 7/13/2020 10:05:35 PM

I'd ask Adam if legally he can even work within healthcare

Amanda Richardson 7/13/2020 10:05:48 PM

That's good to know, and also an easy transition

Pat Boyd 7/13/2020 10:06:57 PM

Yeah it sounds like he should be far away right now but I'll get the details

Pat Boyd 7/13/2020 10:08:11 PM

This is what I keep referring to <https://www.justice.gov/usao-ndfl/pr/local-pharmacy-owner-indicted-multimillion-dollar-health-care-fraud-conspiracy-and-it-was-a-crash-course-for-me> ♀

Amanda Richardson 7/13/2020 10:08:14 PM

And I'll sit with his lawyer need be

Pat Boyd 7/13/2020 10:08:19 PM

Oh I remember this

Pat Boyd 7/13/2020 10:09:00 PM

Let us know how it goes. I was like halfway asleep and Travis told me and I immediately shot up, it just terrifies me

Amanda Richardson 7/13/2020 10:09:28 PM

Yeah, he tried to fight the case but everyone else pled guilty, so he was found guilty, I don't think it's going well for him

Amanda Richardson 7/13/2020 10:10:17 PM

Don't stress he's been dealing with this ongoing but it's not about us. We just need a message ASAP for the Brian Harris of the world

Pat Boyd 7/13/2020 10:10:37 PM

His partner chad definitely won't, his dispense docs platform is killing it

Pat Boyd 7/13/2020 10:11:05 PM

Yeah, it's only a matter of time before other people start asking what's going on

Amanda Richardson 7/13/2020 10:12:09 PM

Hopefully they don't have emails showing Adam made the techs not collect copays

Amanda Richardson 7/13/2020 10:14:52 PM

Or much more than the proof of commission payments, but still that's wire fraud

Amanda Richardson 7/13/2020 10:15:14 PM

I think that company was shit down prior to any issues

Pat Boyd 7/13/2020 10:15:20 PM

I just don't get the kick back numbers

Pat Boyd 7/13/2020 10:15:44 PM

It's only because the kickbacks originated from \$35 million in claims that could be false due to not collecting copays and forcing out refills/unauthorized scripts

Amanda Richardson 7/13/2020 10:16:32 PM

Right

Pat Boyd 7/13/2020 10:16:53 PM

They're just adding in everything they could find against them

Amanda Richardson 7/13/2020 10:16:54 PM

Exactly

Pat Boyd 7/13/2020 10:17:02 PM

35 could be 5 but who knows

Pat Boyd 7/13/2020 10:17:11 PM

Well in 2015 EMLA was making like hundreds of dollars

Amanda Richardson 7/13/2020 10:17:41 PM

So it was easier

Amanda Richardson 7/13/2020 10:17:44 PM

Remember when lidocaine was like \$120

Amanda Richardson 7/13/2020 10:17:57 PM

Jeez

Amanda Richardson 7/13/2020 10:18:00 PM

Yes!

Pat Boyd 7/13/2020 10:19:15 PM

We were selling diclo 3 for like 500 all day

Pat Boyd 7/13/2020 10:19:30 PM

Yeah it was insane

Amanda Richardson 7/13/2020 10:20:17 PM

Also the kits sold WAY easier

Amanda Richardson 7/13/2020 10:20:36 PM

Yeah that's what got us together with puretek after some fun legal

Pat Boyd 7/13/2020 10:21:07 PM

Yeah, those kits are insane. When I first started at Redmond on my 3rd day I started to notice the dollar amounts and asked if what we were doing was in anyway illegal

Amanda Richardson 7/13/2020 10:22:19 PM

For sure! I got the concept but didn't understand. This is why these other verticals like hiv and daily meds make sense

Pat Boyd 7/13/2020 10:23:06 PM

Single NDCs will keep moving but have to have more in the Arsenal

Pat Boyd 7/13/2020 10:23:32 PM

Oh of course, there's no way a pharmacy is only supplying multivitamins

Amanda Richardson 7/13/2020 10:24:16 PM

You have to diversify

Amanda Richardson 7/13/2020 10:24:29 PM

Do me a favor and don't bring this up with Jesse tomorrow, he gets real nervous, I'd rather bring back all the facts and info first

Pat Boyd 7/13/2020 10:28:49 PM

Oh yeah I'm not going to say anything

Amanda Richardson 7/13/2020 10:29:09 PM

I'd rather just ignore this topic with everyone other than you and Travis until we know what's going on

Amanda Richardson 7/13/2020 10:29:33 PM

Also I never talk to Jesse ♀

Amanda Richardson 7/13/2020 10 31 08 PM

Hahahahaha

Pat Boyd 7/13/2020 10:34:09 PM

I'll work on the plan, of reps bring it up it was a "past life" and if they want to contract under a different name it's done ASAP

Pat Boyd 7/13/2020 10:35:18 PM

For sure. Let me know how it goes tomorrow

Amanda Richardson 7/13/2020 10:36:59 PM

I definitely will

Pat Boyd 7/13/2020 10:41:04 PM

**UNITED STATES DISTRICT COURT
DISTRICT OF NEW JERSEY**

UNITED STATES OF AMERICA	:	Criminal No. 20-
v.	:	18 U.S.C. § 1349
		18 U.S.C. § 1347
	:	18 U.S.C. § 371
JEFFREY ANDREWS,		18 U.S.C. § 2
CHAD BEENE,	:	42 U.S.C. § 1320a-7b(b)(2)(B)
ADAM BROSIUS, and		
ROBERT SCHNEIDERMAN	:	

INDICTMENT

The Grand Jury in and for the District of New Jersey, sitting in Newark,
charges:

COUNT 1

(Conspiracy to Commit Health Care Fraud)

1. At times relevant to this Indictment, unless otherwise indicated:

The Defendants and Others

- a. Defendant JEFFREY ANDREWS was a resident of Bryn Mawr, Pennsylvania. ANDREWS was the Chief Financial Officer for both Main Avenue Pharmacy, Inc. (“Main Avenue Pharmacy”) and Parent Company-1.
- b. Defendant CHAD BEENE was a resident of Philadelphia, Pennsylvania. BEENE was the National Sales Manager for Parent Company-1.

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